

Largest Area Commercial Real Estate Firms

ranked by number of commission-only brokers

Collett

Rank prior rank	Name address phone website	Number of commission- only brokers	Primary services offered	Top local executive(s)	Year founded locally
1 1	CBRE Group Inc. 201 S. College St., Suite 1700, Charlotte, N.C. 28244 (704) 376-7979 cbre.com	24	Asset, brokerage and corporate services, debt and equity financing, investment property sales, project management, valuation/appraisal	Henry Lomax Jr.	1980
2 *2	Collett 1111 Metropolitan Ave., Suite 700, Charlotte, N.C. 28204 (704) 206-8300 collett.biz	21	Retail brokerage and development, leasing, property management, investment sales	John Collett, jcollett@collett.biz Charles Ellis Jr., cee@collett.biz	1987
*3 *2	Jones Lang LaSalle 4201 Congress St., Suite 300, Charlotte, N.C. 28209 (704) 943-2300 us.am.joneslanglasalle.com	20	Office/industrial/retail/hotel services, agency leasing, tenant representation, project development services, property management, corporate solutions	Chase Monroe, chase.monroe@am.jll.com	1998
*3 4	Merrifield Patrick Vermillion 521 E. Morehead St., Suite 400, Charlotte, N.C. 28202 (704) 248-2100 mpvre.com	20	Site and building brokerage, leasing, investment, property management	Garland Hughes, ghughes@mpvre.com James Merrifield, jmerrifield@mpvre.com Brad Murr, bmurr@mpvre.com Eric Nichols, enichols@mpvre.com Bailey Patrick, bpatrick@mpvre.com Steve Vermillion, svermillion@mpvre.com	1997
5 7	NAI Southern Real Estate 1701 E. Third St., Charlotte, N.C. 28204 (704) 375-1000 srenc.com	16	Property sales, leasing, tenant representation, site brokerage, property and facilities management	Caldwell Rose, crose@srenc.com Louis Rose III, lrose3@srenc.com W. Steven Banner, sbanner@srenc.com	1899
*6 5	Lincoln Harris 4725 Piedmont Row Drive, Suite 800, Charlotte, N.C. 28210 (704) 714-7600 lincolnharris.com	15	Commercial brokerage (tenant/landlord representation), asset management, corporate real estate services, development and acquisitions	John Harris	1999
*6 6	SouthEast Commercial Real Estate Group Inc. 6000 Fairview Road, Suite 110, Charlotte, N.C. 28210 (704) 370-3000 southeastcommercial.com	15	Landlord and tenant representation, buyer and seller representation, fee for services such as market trends, site evaluation, demographic studies	David Fuller Jr., dfuller@southeastcommercial.com	2002
*6 8	Trinity Partners 440 S. Church St., Suite 800, Charlotte, N.C. 28202 (704) 372-8822 trinity-partners.com	15	Office leasing, property management, industrial property services, project management, investment sales, tenant representation, construction services, land services, retail brokerage services, LEED certification	Gary Chesson, gkc@trinity-partners.com Peter Conway, pic@trinity-partners.com David Allen, dta@trinity-partners.com Terry Brennan, tjb@trinity-partners.com Rhea Greene, rdg@trinity-partners.com	1998
9 *11	Colliers International 301 S. College St., Suite 3350, Charlotte, N.C. 28202 (704) 409-9933 colliers.com	14	Property/tenant representation, investment/development services, property management, valuation services, site selection services	Greg Copps, greg.copps@colliers.com Lawrence Shaw, lawrence.shaw@colliers.com	2005
*10 9	Cassidy Turley 550 S. Tryon St., Suite 3400, Charlotte, N.C. 28202 (704) 375-7771 cassidyturley.com	11	Investment sales, land acquisition/disposition landlord representation, project leasing, tenant representation, owner occupier sales, corporate services, project/development services, property management	Steve Gassaway, steve.gassaway@cassidyturley.com	1945
*10 *11	The Moser Group Inc. 231 Post Office Drive, Suite B8 Indian Trail, N.C. 28079 (704) 882-1700 themosergroupinc.com	11	Commercial brokerage (sales and leasing), development (specializing in retail, restaurants, office and industrial in Union County)	Dennis Moser, dmoser@themosergroupinc.com	1994
*10 *13	The Providence Group of the Carolinas 521 E. Morehead St., Suite 100, Charlotte, N.C. 28202 (704) 365-0820 providencegroup.com	11	Tenant representation, leasing, land brokerage, property management	Henry Breaux, Melissa McDonald, Malcolm McLean, Darren Wood	2000
13 10	The Nichols Co. Inc. 600 Queens Road, Charlotte, N.C. 28207 (704) 373-9797 thenicholscompany.com	10	Commercial property leasing, sales, tenant representation, landlord representation, property management, lender advisory and disposition of bank-owned properties	John Nichols, jnichols@thenicholscompany.com	1999
*14 *16	Goldwell Banker Commercial-MECA 1815 S. Tryon St., Suite A, Charlotte, N.C. 28203 (704) 971-2000 cbcmea.com	9	Commercial brokerage, development, asset management, OREO services, construction management	Rob Pressley, rob.pressley@cbcmea.com	1975
*14 *16	Cresa 227 W. Trade St., Suite 305, Charlotte, N.C. 28202 (704) 831-3488 cresa.com	9	Tenant representation, buyer/seller representation, consulting services, site selection, project management, office, industrial, health care	Mark Ayers, mayers@cresapartners.com	2009
*14 *16	Legacy Real Estate Advisors 1001 Elizabeth Ave., Suite 1-D, Charlotte, N.C. 28204 (704) 373-1800 legacycre.com	9	Commercial real estate brokerage, leasing, sales, property management	David Morris, dmorris@legacycre.com Greg Godley, ggodley@legacycre.com Jay Snover	2006
*14 *13	Percival McGuire Commercial Real Estate 4600 Park Road, Suite 525, Charlotte, N.C. 28209 (704) 632-1000 pmcre.com	9	Land sales/site acquisition, investment property/1031 exchanges, retail/office/industrial/flex sales and leasing, tenant and buyer representation, hotel sales/site acquisition, property management	C. Robert Percival, bpercival@pmcre.com N.J. "Joey" Godbold, jgodbold@pmcre.com Trent Gustafson, tgustafson@pmcre.com	1961
*18 *16	Cushman & Wakefield Thalhimier 214 N. Tryon St., 40th Floor, Charlotte, N.C. 28202 (704) 705-3850 thalhimier.com	8	Tenant and landlord representation, sales and leasing, site selection, project management, property management, consulting	Warren Snowdon, warren.snowdon@thalhimier.com	2011
*18 NR	Newmark Grubb Knight Frank 1001 Morehead Square Drive, Suite 330, Charlotte, N.C. 28203 (704) 208-5885 ngkf.com	8	Tenant representation, land sales, agency leasing, medical space needs and consulting, investment sales	David Bailey, david.bailey@grubb-ellis.com	2011
*18 *20	The Keith Corp. 5935 Carnegie Blvd., Suite 200, Charlotte, N.C. 28209 (704) 365-6000 thekeithcorporation.com	8	Development, brokerage, leasing, property management	Greg Keith Graeme Keith Kenneth Beuley	1989
*18 *24	The Shopping Center Group 1057 E. Morehead St., Suite 200, Charlotte, N.C. 28204 (704) 335-5455 shoppingcentergroup.com	8	Leasing, tenant representation, property management, land brokerage, development consulting, investment sales	Alan Freeman, alanf@ Andy Misiaveg Alex Munoz, alexm@theshoppingcentergroup.com	1989
*22 25	New South Properties of the Carolinas LLC 1518 E. Third St., Suite 200, Charlotte, N.C. 28204 (704) 370-0303 newsouthprop.com	7	Property management, leasing, tenant representation, sales	Dale Hall Will Whitley, wwhitley@newsouthprop.com	1994
*22 *20	Sperry Van Ness 19901 W. Catawba Ave., Suite 102, Cornelius, N.C. 28031 (704) 892-5653 svncharlottecommercial.com	7	Full-service commercial real estate	Thomas McMahon, tom.mcmahon@svn.com	1998
*24 *13	Newport Properties of Lake Norman 542-2 Williamson Road, Mooresville, N.C. 28117 (704) 663-7779 teamnewport.com	6	Sales and leasing of office/retail/industrial and land, commercial property management	Kate Gaither, kate@teamnewport.com	1997
*24 *20	Piedmont Properties of the Carolinas Inc. 115 E. Park Ave., Suite B, Charlotte, N.C. 28203 (704) 375-1101 piedmontproperties.com	6	Commercial brokerage of industrial, office, retail, and land properties, real estate sales, leasing, REO asset management, investments, consulting	A. Scott Hensley, shensley@ Lester Osborn, losborn@ piedmontproperties.com	1993



NOTES

Information was compiled from survey questionnaires and telephone interviews with company representatives. Number of brokers and employees include the following counties: Anson, Cabarrus, Catawba, Cleveland, Gaston, Iredell, Lancaster (S.C.), Lincoln, Mecklenburg, Rowan, Stanly, Union and York (S.C.).

* indicates a tie

Researched by
Amy Shapiro
ashapiro@bizjournals.com
Twitter: @CBJbookoflists

ON THE WEB

Each week we bring you lists like this one. Follow the Top of the List blog here:

www.bizjournals.com/charlotte/blog/top_25_list/

REPRINTS

Details about commemorative plaques, reprints of the list or Web permissions can be obtained from American City Business Journals at <http://bit.ly/reprintservices>. No other companies offering similar services are affiliated with American City Business Journals.