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Largest Area Commercial Real Estate Developers

ranked by square feet developed 2005-09 in the Charlotte area

Rank prior rank	Name address	Phone website	Square feet developed 2005-09	Percent warehouse office retail developments	Principal(s)	Significant local developments	Number of local employees/ year founded locally
1 4	Childress Klein Properties Inc. 301 S. College St., Suite 2800 Charlotte, N.C. 28202	(704) 342-9000 childressklein.com	5,546,872	NA NA NA	Fred Klein, Tom Coyle, David Haggart, David Pitsler, Landon Wyatt	RiverGate, Northpark XIX, Duke Energy Center, Bechtler Museum, Knight Theater	283 1988
2 1	Lauth Property Group ¹ 401 Pennsylvania Parkway Indianapolis, Ind. 46280	(317) 848-6500 lauth.net	3,423,558	NA NA NA	NA	NASCAR Plaza, Transpoint, Moores Chapel Village, Catawba Springs Promenade	NA 2003
3 2	The Keith Corp. 5935 Carnegie Blvd., Suite 200 Charlotte, N.C. 28209	(704) 365-6000 thekeithcorporation. com	2,670,000	NA NA NA	Graeme Keith, Greg Keith, Kenneth Beuley	Crate & Barrel, Citizens South Bank	145 1989
4 10	Crescent Resources 400 S. Tryon St., Suite 1300 Charlotte, N.C. 28285	(980) 321-6000 crescent-resources. com	2,501,289	NA NA NA	Ned Austin, Tony Byers	Circle at South End, Circle at Concord Mills, Piedmont Town Center, AirPark West industrial park, Belgate	NA 1969
5 7	The Ghazi Co. 5625 Fairview Road Charlotte, N.C. 28209	(704) 366-7459 theghazicompany.com	2,080,000	NA 15 85	Afshin Ghazi	EpiCentre, Parktowne Village, Torrence Village, Shops at Franklin Square	18 1993
6 6	American Asset Corp. 3700 Arco Corporate Drive, Suite 350 Charlotte, N.C. 28273	(704) 295-4000 aacusa.com	2,017,200	28 29 43	Riprand Arco, Paul Herndon	Whitehall Corporate Center, Arboretum and Northcross shopping centers, Shopton Ridge Business Park, Bryton	340 1986
7 NR	Red Rock Developments 1901 Main St., Suite 1150 Columbia, S.C. 29211	(803) 779-3025 redrockdevelopments. com	1,800,000	100 NA NA	William Smith Jr., David Cuda, John Barker Jr.	Clearwater Paper, Belden, Meridian, Owens, Quality Metals, Robb & Stucky	9 2007
8 8	Crosland 227 W. Trade St., Suite 800 Charlotte, N.C. 28202	(704) 529-1166 crosland.com	1,747,390	NA 2 45	Steve Mauldin, Peter B. Pappas, David Ravin, Denon Williams	Blakeney, StoneCrest at Piper Glen, Birkdale Village, Sharon Corners, Blakeney Crossing	211 1937
9 9	The Carolina Group Partners ² 1901 Roxborough Road, Suite 405 Charlotte, N.C. 28211	(704) 367-5000 carolina-group.com	1,725,000	5 5 95	Garland Hughes, Jeff Mathis, Brad Murr, Eric Nichols, Steve Vermillion	Plantation Pointe, Winthrop Commons, Mintworth Commons	15 2007
10 3	Lincoln Harris 4725 Piedmont Row Drive, Suite 800 Charlotte, N.C. 28209	(704) 714-7600 lincolnharris.com	1,661,642	NA 69 31	John Harris	Phillips Place, Morrocroft Centre, Bank of America Corporate Center, Piedmont Town Center, CMC-Morrocroft	295 1998
11 5	Bissell Development LLC 13860 Ballantyne Corporate Place, Suite 300 Charlotte, N.C. 28277	(704) 248-2081 bissellcompanies.com	1,636,073	NA 100 NA	Clifton Coble	Ballantyne Corporate Park, Ballantyne Hotel & Lodge, Aloft Charlotte Ballantyne, Cornerstone, Providence Park	2 1964
12 11	Faison ¹ 121 W. Trade St., 27th Floor Charlotte, N.C. 28202	(704) 972-2500 faison.com	1,358,000	NA NA NA	Allen Jackson, Philip Norwood	Forest Park, Northlake Commons	NA 1962
13 12	Beacon Partners 9335 Harris Corners Parkway, Suite 250 Charlotte, N.C. 28269	(704) 597-7757 beacondevelopment. com	1,325,092	76 23 1	Pete Lash, Ed Weisiger	SouthCross Corporate Center, LakeField Corporate Center, International Corporate Center, Harris Corners Corporate Park	23 1989
14 13	Collett & Associates 1111 Metropolitan Ave., Suite 700 Charlotte, N.C. 28204	(704) 206-8300 collett.biz	1,145,990	33 NA 67	Charles Ellis Jr., John Collett	Perimeter Woods, NorthCrest, Albemarle Crossing, Valley Corners, Broad Street Station	36 1987
15 NR	Grubb Properties Inc. ¹ 1523 Elizabeth Ave., Suite 220 Charlotte, N.C. 28204	(704) 372-5616 grubbproperties.com	1,126,244	NA NA NA	W. Clay Grubb	Morrison, Elizabeth Avenue, Seigle Point, Latta Pavilion, Ratcliffe	NA 1994
16 17	Budget Self Storage ¹ 7400 Carmel Executive Park, Suite 200 Charlotte, N.C. 28226	(704) 540-5700 budgetself-storage. com	994,750	NA 15 NA	James Bennett, Richard Bennett, Wes Carter, Reade DeCurtins	15 Charlotte-area locations	27 2002
17 18	ProLogis 2217-C Distribution Center Drive Charlotte, N.C. 28269	(704) 921-6000 prologis.com	970,000	100 NA NA	Denver Glazier II	Charlotte Distribution Center, ProLogis Park, West Point I-VI, Charlotte Distribution Center South	NA 1994
18 15	Merrifield Patrick, a Crosland affiliate ² 521 E. Morehead St., Suite 400 Charlotte, N.C. 28202	(704) 248-2100 merrifieldpatrick.com	929,428	43 51 6	James Merrifield, Bailey Patrick	Blakeney Corporate Center, Charlotte School of Law, Old Hickory, Bailes Ridge, Kellswater Commons	11 1997
19 20	Pappas Properties 1111 Metropolitan Ave., Suite 325 Charlotte, N.C. 28204	(704) 716-3900 pappasproperties.com	845,118	NA 40 60	Peter A. Pappas	Birkdale Village, Phillips Place, Berewick, Metropolitan, Ashley Park	8 1999
20 21	Pinnacle Properties 610 E. Morehead St. Charlotte, N.C. 28203	(704) 377-9151 pinnacle-properties. net	802,500	NA 45 55	Steve Craig, Douglas Hollidge, Ken Walsh	Pinnacle Point mixed-use, Royal Court condominiums, Legacy Village, Mooresville Town Square, Rocky River Promenade	15 1998
21 24	Spectrum Properties 201 S. Tryon St., Suite 550 Charlotte, N.C. 28202	(704) 358-1000 spectrum-properties. com	705,500	NA NA NA	Jim Dulin, Darryl Dewberry, John Boylan, Brooks Boyd, Steve McClure, Ted Lee, Terry Finch	2400 Roswell condominiums, City View Towers, 230 South Tryon, Fifth and Poplar condominiums	NA 1982
22 14	Trinity Capital Advisors 440 S. Church St., Suite 800 Charlotte, N.C. 28202	(704) 372-8822 trinitycapitaladvisors. com	684,922	60 25 15	David Allen, Gary Chesson	440 South Church, Westlake Industrial, Edison Square, Linville Office Building, Perimeter Woods Flex Park	12 2004
23 22	Trammell Crow Co. 201 S. College St., Suite 1990 Charlotte, N.C. 28244	(704) 969-4160 trammellcrow.com	593,000	NA NA NA	NA	SouthPark Center, Hearst Tower, Microsoft Campus, Crossroads Distribution Center, I.J.L. Financial Center	NA 1978
24 NR	Kirco Carolina Interests 401 N. Tryon St., 10th floor Charlotte, N.C. 28202	(704) 529-1518 kirco.com	548,000	NA NA NA	A. Mathew Kiriluk II, Dean Kiriluk	NA	6 1991
25 NR	Selwyn Property Group 1914 Brunswick Ave., Suite 2A Charlotte, N.C. 28207	(704) 343-2828 selwynpropertygroup. com	469,000	50 25 25	Patrick Pierce, Grey Poole, Jensie Teague	OrthoCarolina, Kannapolis Gateway Business Park, Arrowridge South, Westinghouse Industrial Condominiums	3 1999

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