

NOTABLE PROJECTS

Childress Klein Properties Inc.: RiverGate, Northpark XIX, Duke Energy Center, Bechtler Museum, Knight Theater

Crescent Resources: Circle at South End, Circle at Concord Mills, Piedmont Town Center, AirPark West industrial park, Belgate

Spectrum Properties: 2400 Roswell condominiums, City View Towers, 230 South Tryon Street, Fifth and Poplar condominiums

Trinity Capital Advisors: 440 South Church, Westlake Business Park, Edison Square, Perimeter Woods

Pinnacle Properties: Pinnacle Point mixed-use, Royal Court condominiums, Legacy Village, Mooresville Town Square, Rocky River Promenade

Largest Area Commercial Real Estate Developers

ranked by square feet developed in 2009 in the Charlotte area

Rank prior rank	Name address	Phone website	Square feet developed in 2009	Current square footage owned: warehouse office retail	Principal(s)	Number of local employees/year founded locally
1 6	Childress Klein Properties Inc. 301 S. College St., Suite 2800 Charlotte, N.C. 28202	(704) 342-9000 childressklein.com	2,832,871	6,640,470 13,550,874 1,756,620	Fred Klein Tom Coyle David Haggart David Pitsner Landon Wyatt	283 1988
2 NR	Crescent Resources 400 S. Tryon St., Suite 1300 Charlotte, N.C. 28285	(980) 321-6000 crescent-resources.com	1,756,289	NA NA NA	Ned Austin Tony Byers	NA 1969
3 NR	Spectrum Properties 201 S. Tryon St., Suite 550 Charlotte, N.C. 28202	(704) 358-1000 spectrum-properties.com	502,000	NA NA NA	Jim Dulin Darryl Dewberry John Boylan Brooks Boyd Steve McClure Ted Lee Terry Finch	NA 1982
4 14	Trinity Capital Advisors 440 S. Church St., Suite 800 Charlotte, N.C. 28202	(704) 372-8822 trinitycapitaladvisors.com	368,922	494,129 517,922 14,000	David Allen Gary Chesson	12 2004
5 9	Pinnacle Properties 610 E. Morehead St. Charlotte, N.C. 28203	(704) 377-9151 pinnacle-properties.net	365,500	NA 116,000 275,000	Steve Craig Douglas Hollidge Ken Walsh	15 1998
6 13	The Keith Corp. 5935 Carnegie Blvd., Suite 200 Charlotte, N.C. 28209	(704) 365-6000 thekeithcorporation.com	361,000	3,520,000 4,250,000 190,000	Graeme Keith Greg Keith Kenneth Beuley	145 1989
7 7	Crosland 227 W. Trade St., Suite 800 Charlotte, N.C. 28202	(704) 529-1166 crosland.com	211,710	NA 41,290 2,743,000	Steve Mauldin Peter B. Pappas David Ravin Denon Williams	211 1937
8 18	The Carolina Group Partners ¹ 1901 Roxborough Road, Suite 405 Charlotte, N.C. 28211	(704) 367-5000 carolina-group.com	195,000	NA NA 425,000	Garland Hughes Jeff Mathis Brad Murr Eric Nichols Steve Vermillion	15 2007
9 NR	Kirco Carolina Interests 401 N. Tryon St., 10th floor Charlotte, N.C. 28202	(704) 529-1518 kirco.com	185,000	NA NA NA	A. Mathew Kiriluk II Dean Kiriluk	6 1991
10 5	Beacon Partners 9335 Harris Corners Parkway, Suite 250 Charlotte, N.C. 28269	(704) 597-7757 beacondevelopment.com	104,294	2,851,663 938,610 16,900	Pete Lash Ed Weisiger	23 1989
11 8	The Ghazi Co. 5625 Fairview Road Charlotte, N.C. 28209	(704) 366-7459 theghazicompany.com	100,000	NA 150,000 700,000	Afshin Ghazi	18 1993
12 3	Collett & Associates 1111 Metropolitan Ave., Suite 700 Charlotte, N.C. 28204	(704) 206-8300 collett.biz	92,942	304,970 NA 5,873,701	Charles Ellis Jr. John Collett	36 1987
13 NR	Red Rocks Developments 1901 Main St., Suite 1150 Columbia, S.C. 29211	(803) 779-3025 redrockdevelopments.com	75,000	75,000 NA NA	William Smith Jr. David Cuda John Barker Jr.	9 2007
14 2	Bissell Development LLC 13860 Ballantyne Corporate Place, Suite 300 Charlotte, N.C. 28277	(704) 248-2081 bissellcompanies.com	71,904	NA NA NA	Clifton Coble	2 1964
15 NR	Centurion Partners LLC 16930 W. Catawba Ave., Suite 205 Cornelius, N.C. 28031	(704) 895-2120 centurionpartners.net	63,225	NA NA 63,225	John Shell Jr. Parker Neely Elizabeth Oates	6 2001
16 NR	Selwyn Property Group 1914 Brunswick Ave., Suite 2A Charlotte, N.C. 28207	(704) 343-2828 selwynpropertygroup.com	55,000	NA NA NA	Patrick Pierce Grey Poole Jensie Teague	3 1999
17 NR	Norcom Properties 1512 E. Fourth St., P.O. Box 32068 (28232) Charlotte, N.C. 28204	(704) 332-4146 norcomproperties.com	40,000	NA 35,000 180,000	Thomas Norman	5 1989
18 15	Aston Properties 6525 Morrison Blvd., Suite 300 Charlotte, N.C. 28211	(704) 366-7337 astonprop.com	37,649	NA NA 751,983	George Dewey Steele Dewey Randy Green Steve Townley	20 1980
19 21	New South Properties of the Carolinas 1518 E. Third St., Suite 200 Charlotte, N.C. 28204	(704) 370-0303 newsouthprop.com	35,000	NA 30,000 500,000	Dale Hall Will Whitley	12 1994
20 NR	Cambridge Properties Inc. 831 E. Morehead St., Suite 245 Charlotte, N.C. 28202	(704) 333-2393 cambridgeprop.com	8,070	NA NA NA	George Maloomian	NA 1989

NOTES

Information was compiled from survey questionnaires and telephone interviews with company representatives. Number of square feet developed refers to projects completed by Dec. 31, 2009, in the following counties: Anson, Cabarrus, Catawba, Cleveland, Gaston, Iredell, Lancaster (S.C.), Lincoln, Mecklenburg, Rowan, Stanly, Union and York (S.C.).

Only those companies that disclosed square feet developed in 2009 are included on the list.

¹ The Carolina Group Partners merged with Merrifield Patrick in July. The company is now called Merrifield Patrick Vermillion.

NA - not available or applicable

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